

Why Hire an Investigator?

Hiring an investigator *before* discovery strengthens a case. When an investigator lays the groundwork, the attorney arrives at discovery knowing exactly who to depose and what questions to ask.

Collecting evidence early provides the legal team with an element of surprise, making it more likely that the information needed is where it is supposed to be. A financially savvy investigator provides a broad outline of the adversary's structure, business practices, executive team, and financials, and can locate third-party information vital for impeachment.

What We Do

Ross Financial Services, Inc. (RFS), a leading investigations firm, specializes in asset searches, business intelligence, fraud investigations and internal integrity inquiries. We can help you:

- Determine whether there are assets to satisfy a judgment
- Analyze settlement proposals based on alleged inability to pay
- Trace cash flows through webs of corporate structure
- Identify irregularities in transactions or on financial statements
- Track down witnesses and verify witness testimony
- Provide background information on an adversary or business associate

Discovery is a formal process that can move at a snail's pace, giving the opposing party time to meddle with your case. RFS has the advantage of speed and surprise, locating witnesses before they have been primed and securing documents while they are still innocuous pieces of paper. We interview third-party sources for valuable information that deposed witnesses may not share. Expert at unearthing data from custodians of public records nationwide, we overcome the variations and vagaries of the collection and disclosure process. We have access to restricted databases and sources that are legally available to licensed private investigators.

Investigative Strength

Factors that distinguish RFS from other leading investigation firms include:

Experience

Larry Ross, president of RFS, is a former practicing tax attorney and a licensed private investigator, bringing a rare blend of talents to his work. He understands legal issues in business disputes, how to find the information required for solutions, and what information is admissible into evidence. Margy Ross, an electronic information pioneer who worked over twenty years for LexisNexis, uses her vast electronic research expertise to uncover information for RFS clients.

Communication

An RFS principal will be your point of contact, giving dedicated attention to your case. There are no disconcerting handoffs to inexperienced juniors. Investigations are planned in detail and expertly executed, followed by written reports that are clear, concise, and free of jargon.

Tenacity

We enjoy our work, and approach each case with the persistent application of skill, focus and determination. You should expect no less when faced with high stakes objectives.

The RFS Team

RFS is directed by Larry Ross, an attorney, investigator, and qualified expert witness. Larry began his career as a trial lawyer for the U.S. Department of Justice, where he spent ten years prosecuting tax cases in Federal courts. He subsequently served as Chief Counsel to the House Ways and Means investigating subcommittee. Prior to founding RFS, Larry was a senior partner at a Washington law firm specializing in tax and securities law.

Mr. Ross has broad contacts among professionals, business people, investment bankers, venture capitalists, politicians, government and law enforcement officials and the media. He is well known in the investigative community and an invited member of prestigious international associations of investigators. A Washington insider, he is especially skilled at tapping into the vast amount of information available in the nation's capital.

The RFS team includes some of the best investigative minds available. We utilize a network of skilled investigators recruited from the ranks of former special agents of the IRS and FBI, postal inspectors, agents of the CIA and FinCen, and the U.S. Treasury Department.